## Economic Outlook U.S. and Orange County

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#### **Consumer Confidence: Off the Charts**

**Confidence Highest since 2000** 

(Conference Board, Index Level



#### Market Euphoria

S&P500 Has Set Record Highs; Volatility is Low

(S&P500 Index, VIX Index, level)



#### Recovery: Subdued but Continued Growth

**Growth Has Averaged 2.1%** 



#### Benign Economic Conditions

#### **Improvement in Fundamentals**

#### **Consumers**

- > Continued Employment Growth
- > Wage Acceleration
- Rising Asset Values
- > Healthy Balance Sheets
- > Tax Cuts in 2018

#### **Businesses**

- > Rebound in Profits
- Energy and Manufacturing Picking Up
- > Corporate Tax Cuts
- > Improving Regulatory Environment

#### **Supportive Policy**

- > Tax cuts
- Modest Fiscal package
- Measured interest rate hikes



#### **Healthy Job Growth Continues**

Though at a More Moderate Pace as Expansion is More Mature

(millions of employees)

**Jobs Gained in Recovery = 16 million** 



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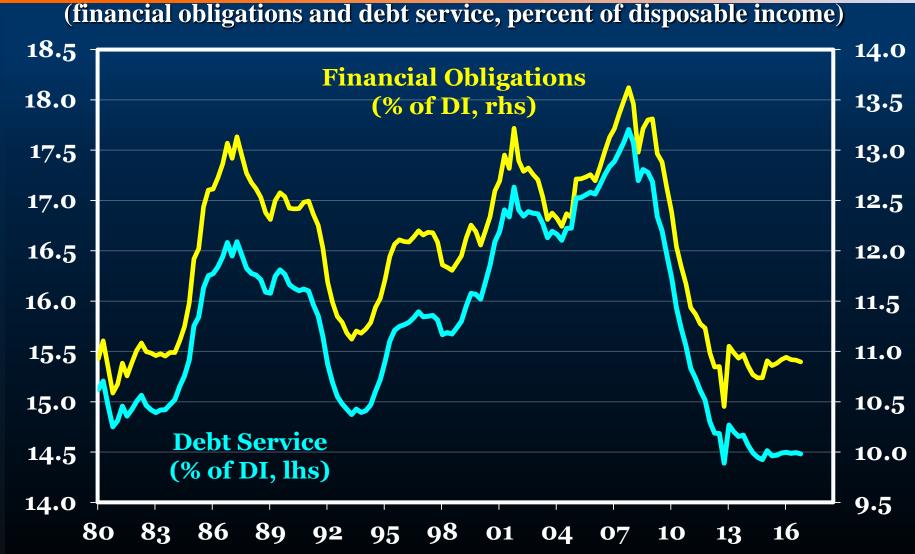
#### Wage Growth will Continue to Firm Up

As the Labor Market Continues to Tighten

(Wage Tracker, Atlanta Fed, y - o - y percent change, Quits rate, percent) 2.6 5.5 Wage growth 2.4 5.0 (y-o-y percent change, rhs) 2.2 4.5 2.0 4.0 1.8 3.5 1.6 3.0 (12 month lead rate, rhs) 1.4 2.5 1.2 2.0 1.5 1.0 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18

#### Household Balance Sheets are in Pristine Shape

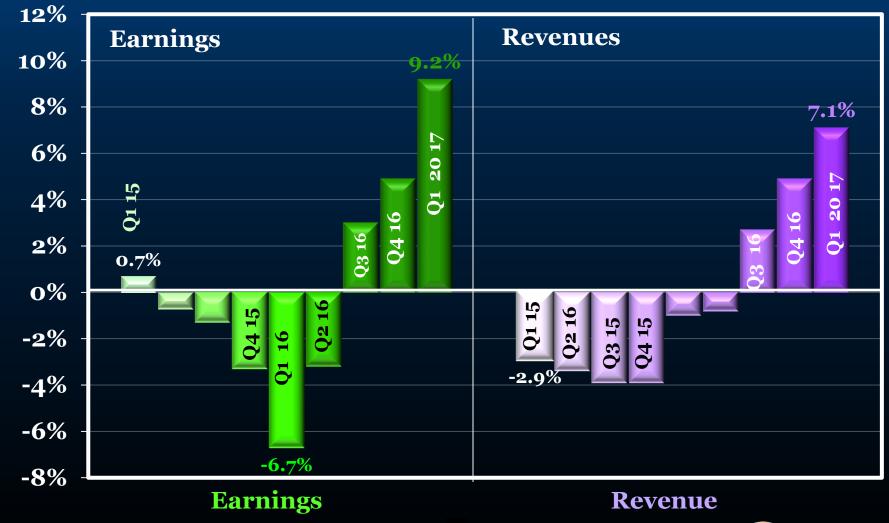
**Household Debt Payments at Historical Lows** 



#### Strong Rebound in Corporate Profits

Corporate Earnings and Revenues: Highest Growth Since 2011

(S&P 500 earnings and revenues, annualized growth rates)



#### A Long and Arduous 'To Do' List

#### Congress...Hard at Work ???

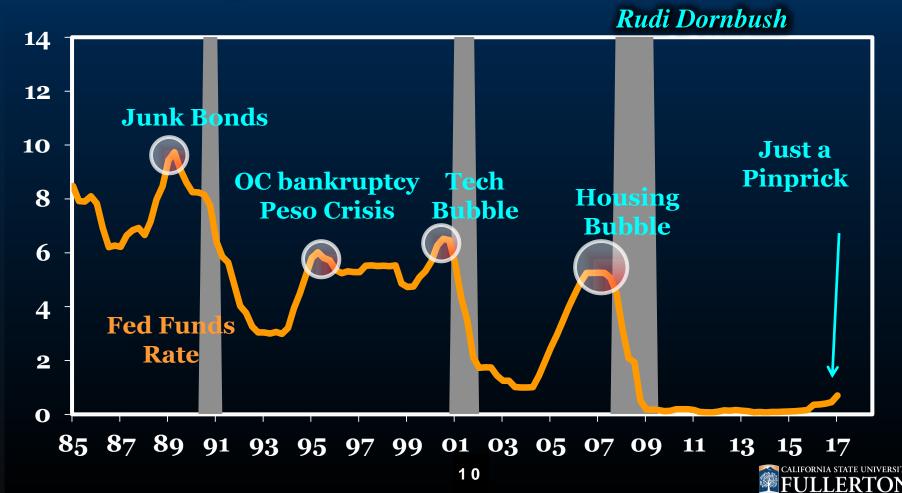
- > Pass a Budget Resolution
  - ➤ No budget for 2017 or 2018 yet
- > Raise the Federal Debt Ceiling
  - > Suspended in Nov. 2015
  - > 'Extraordinary measures' should be able to extend it to September
- Corporate/individual tax reform
- > Regulatory Reform
- > Infrastructure Spending
- > Immigration Reform
- > Trade Policy Reconfiguration



#### Will The Fed Kill The Expansion?

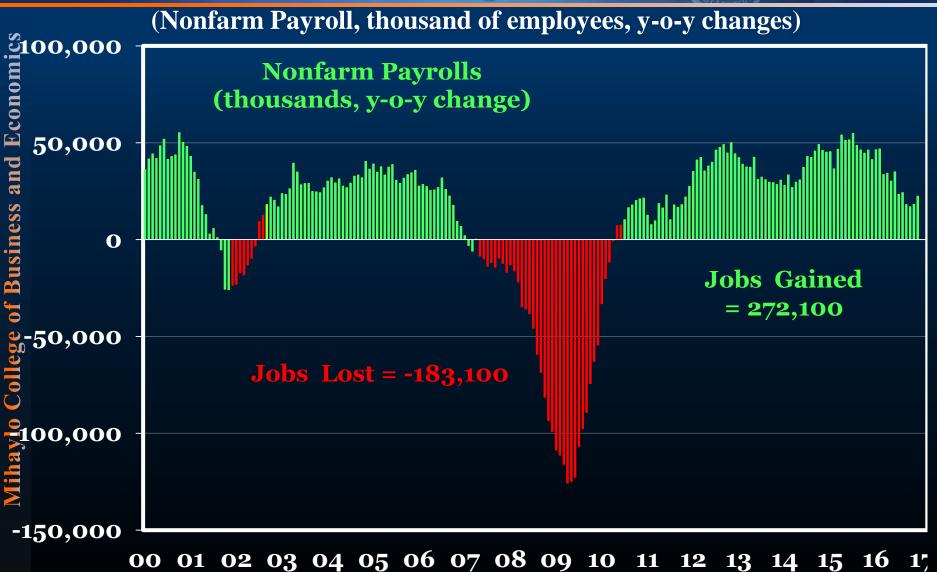
Fed Hiking has Tipped the Economy in a Recession in the Past

Post-war expansions didn't die in their beds; they were murdered by the Federal Reserve."



#### Pace of Job Formation Has Edged Down a Bit

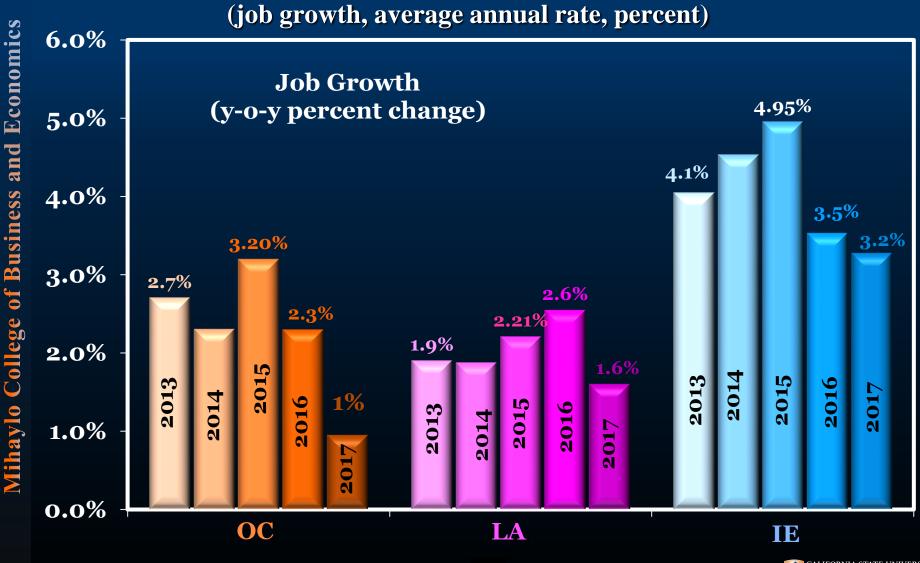
But it's Still Quite Robust



#### Moderation in Job Growth Throughout SoCal

Reflecting the Mature Stage of the Business Cycle

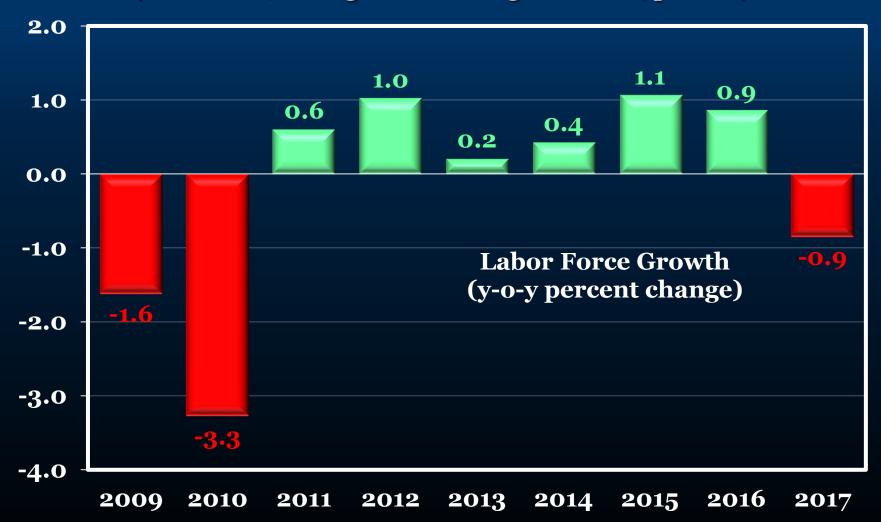
Economics



#### OC Labor Force has Shrunk This Year

#### **After Growing in the Previous Five Years**

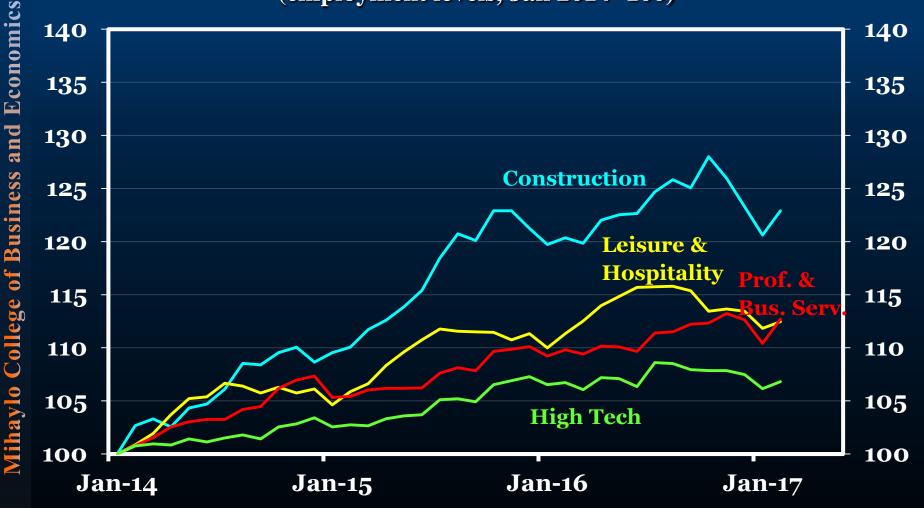
(labor force, average annualized growth rate, percent)



#### Diversity of OC Economy is Key Factor

**Construction Employment Has Moderated since Mid-2016** 





#### Home Values: Back At Their Peak

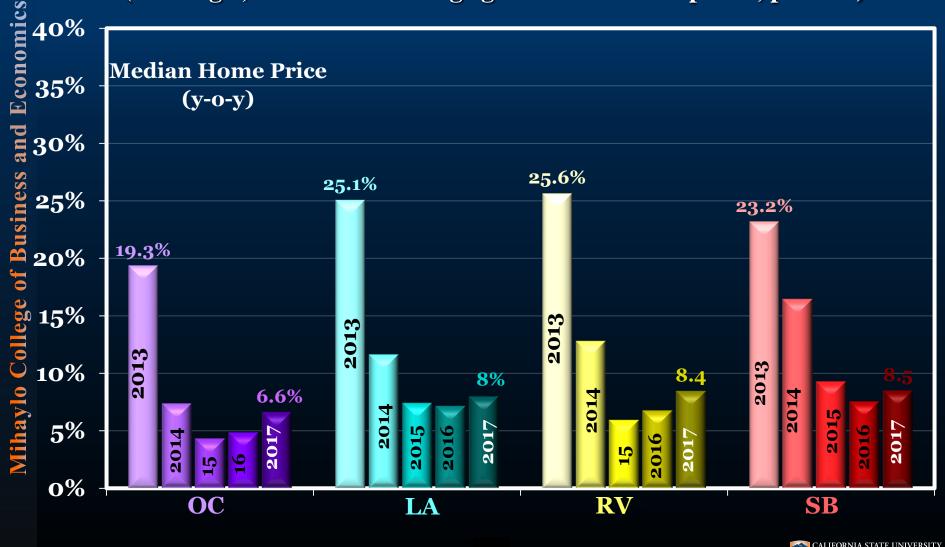
#### Home Price Appreciation has Remained Robust





#### Home Price Appreciation has Held Steady

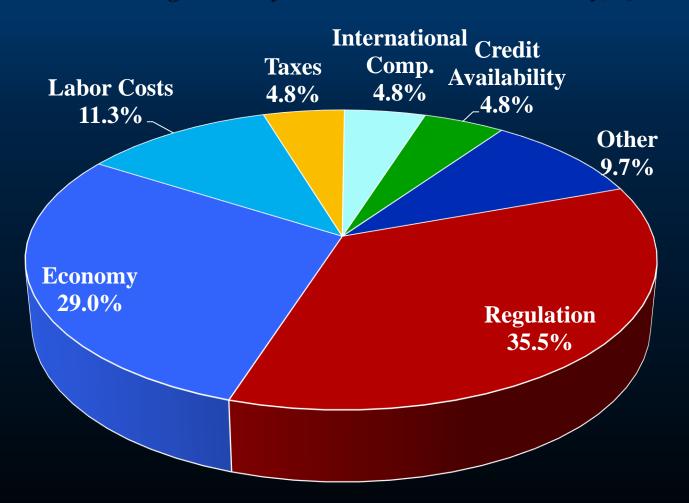
(Corelogic, annualized average growth in median prices, percent)



#### Most Significant Concerns Continue to be

**Economy and Regulation** 

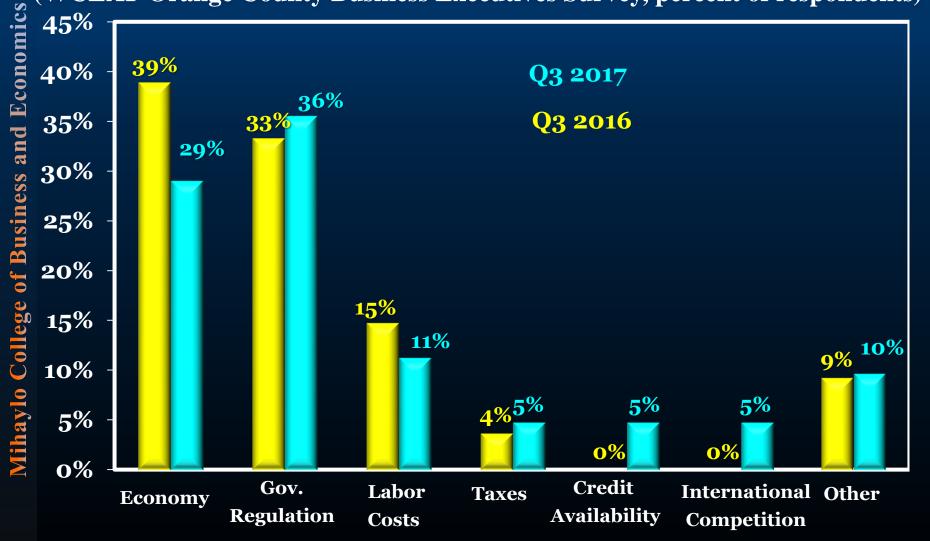
(WCEAF Orange County Business Executives Survey, Q3 2017)



#### Concerns on the Economy and Regulations

Have Edged Down a Bit Compared to Last Year

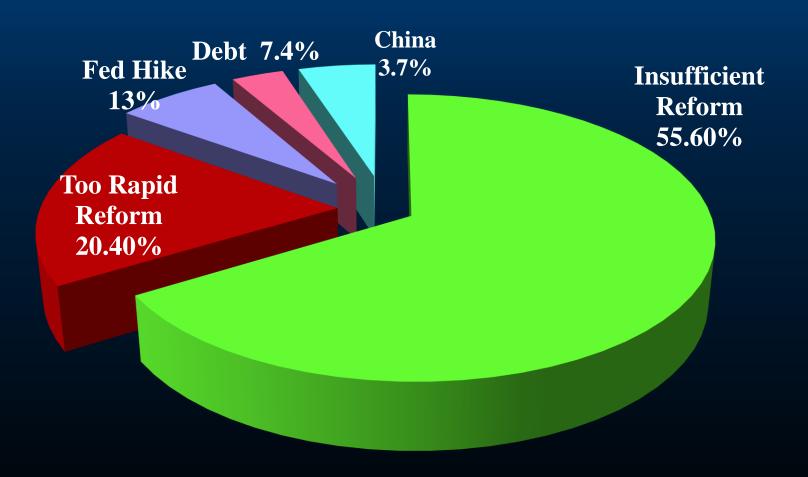
(WCEAF Orange County Business Executives Survey, percent of respondents)



#### Biggest Threat to the US Economy

**Insufficient and Too Rapid Reform** 

(WCEAF, Orange County Business Executives Survey, Q3 2017)

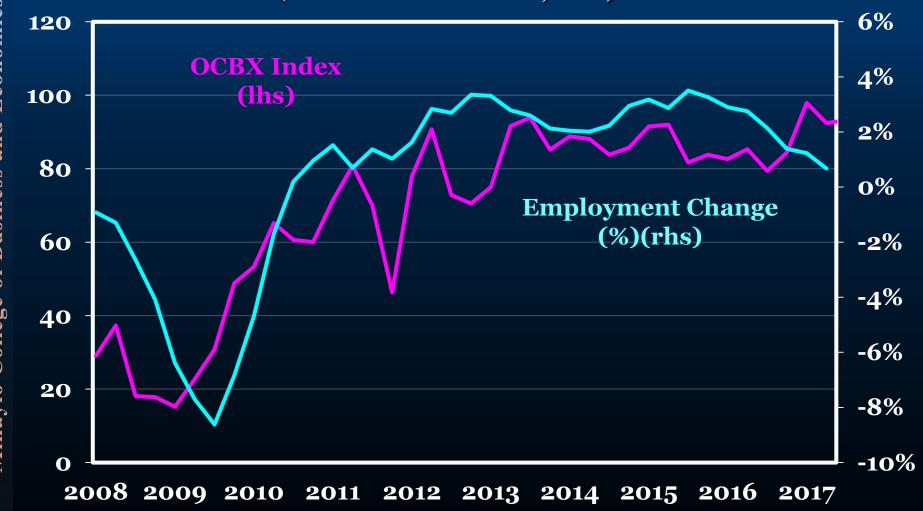


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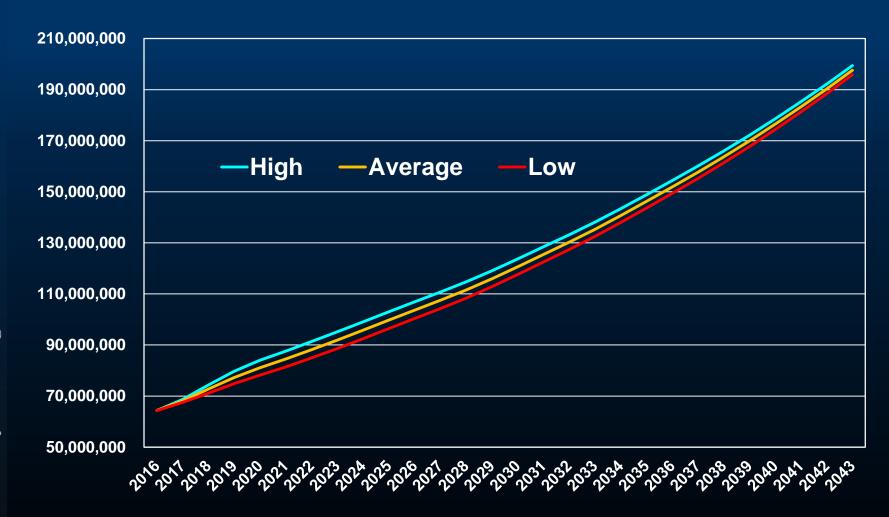
#### **OC Business Expectations Index**

Has Reversed a Tad in Latest Surveys

(WCEAF OCBX Index, level)



#### **OC Taxable Sales**





### Thank You!

I hank You!

